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# President's message

#### **Our Ambition**

Today, more than ever before, our duty is to remain strong in our social and environmental responsibilities.

The Covid pandemic, climatic disasters, and financial tensions remind us just how urgent the situation is.

Faced with the complex and changing environment, our ambition is to defend our values and support the development of a more sustainable society.

#### **Our Responsibilities**

This duty covers four areas:

- The **Environment** that needs to be protected against increased threats.
- The **Health and Safety** of the communities who rely on our high professionalism.
- The **Society** that requests diversity recognition as well as empowerment.
- The **Business** whose practices must remain fair and ethical.

#### **Implementation**

Our organization has significantly evolved over the past three years in order to empower our local teams and the operational affiliates.

This allows fast and efficient actions close to the field.

A careful follow-up is implemented with at least monthly review and continuous benchmarks.



#### The direct applications

It is not a coincidence if our products are mainly used for environmental-friendly applications. This is for us the unique opportunity to build a sustainable development for Neotiss.

We believe in nuclear energy to supply low carbon emission electricity. We are also involved in solar concentration, geothermal energy and ocean thermal energy conversion. In the automotive market, our products are mainly used to limit pollution from exhaust gas. Our production close to markets limits logistics disturbances.

#### Report

We are proud to present you with our updated Corporate Social Responsibility Report.

I really hope you will enjoy reading this report and look forward to seeing you on our side to building a better future. There is no Planet B.

> Albert Bruneau President Neotiss





# **OUR HISTORY**

NEOTISS, world leader in thin welded tubes, serves all industry markets from power generation and process to desalination, automotive and aerospace.

We supply tubes in titanium, austenitic and ferritic stainless steel, but also duplex and specific high alloy grades in a wide range of dimensions and designs to all demanding customers.



With over 500 employees, and a presence in 4 countries, NEOTISS offers its customers innovative solutions to meet the challenges of the 21st century.

#### **MORE THAN 40 YEARS OF EXPERIENCE**

Development close to markets with strong local partners

Our innovation team deploys extensive research programs in two directions:

- New Products & Services to enhance the added value and coverage of our tubes.
- New Processes to optimize the efficiency and control of our lines to deliver tubes of high performance and longevity in the toughest environment.



## **OUR MARKETS**

We serve all demanding industry markets: nuclear power, fossil power, renewable power, desalination, petrochemical & chemical, automotive, aerospace and others!



300 Nuclear condensers delivered

180 Nuclear LP & HP FWH delivered

185 Nuclear MSRs delivered

800 Fossil condensers delivered

800 Fossil LP & HP FWH delivered

100 Desalination plants delivered

10 000 km of titanium tubes delivered for Facility D desalination plant

20 LNG trains delivered





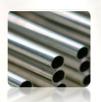
# OUR PRODUCTS

## GRADE

Titanium



**Austenitic** 



**Ferritic** 



**High Alloys** 



### SURFACE

**Smooth** 



Finned

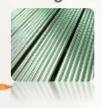


Helix



#### SHAPE

Straight



**U-bent** 



Serpentine



CORPORATE SOCIAL RESPONSIBILITY REPORT





## **ENVIRONMENT**



#### Reduced ecological footprint

Since the 1990s, we've been aware of the importance of protecting our environment and the future of our planet. We took action to reduce our environmental impact, notably by implementing our GLOCAL (globally local) strategy. This brings us close to customers with lean and flexible local facilities because we know that transporting 25m tubes around the world is not a fast, economical or sustainable business model. This strategy resulted in the development of our 4 sites on 3 continents, all staffed with local teams. This model has enabled us to alleviate our ecological footprint at a unique level within our industry.

Our welding manufacturing process itself is environmentally-friendly compared to alternative ways of producing tubes. Piercing or redrawing calls for lubricant, degreasing and off-line heat treatment which generates contamination and consumes significantly more energy than our in-line welding process.

We work constantly to reduce the impact of our activities on the environment: saving energy, reducing water consumption, improving waste recovery, optimizing freight transportation. For instance, we have replaced wood packaging with cardboard to ship our tubes for automotive applications. Also, for local shipments, small-sized wooden boxes are manufactured by reusing the wood from raw material boxes. Raw material scrap is sold for recycle, focusing on local applications, such as additive for the steel industry.



#### **Durable and long-lasting material**

We are a world leader in welding titanium tubes. Titanium is the most efficient and cost-effective material for an increasing number of applications. It offers unmatched corrosion resistance combined with high mechanical properties. Titanium's quality endures over time (more than 40 years for some titanium condenser tubes in operation), which makes it an environmentally-friendly product. We also supply duplex finned tubes for refineries, replacing the historical use of carbon steel, allowing longer durability.

#### Make employees aware

Increasingly, Neotiss is asking its employees to consider how their behavior in all aspects of their work impacts the environment, so that Neotiss will eventually be able to reduce such impact. Even small gestures can make a difference. For instance, such contributions can take the form of cutting out unnecessary travel, saving water and energy and avoiding waste generation.



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## **ENVIRONMENT**

# Treatment of Hazardous waste

In India, we work with a specialized company for our hazardous waste. Our main waste product, lubricating oil, is carefully isolated and treated.



### **Energy savings**

Oil was replaced by natural gas.
By 2023 all lighting on our shop floors will be LED.

# Waste recycling & waste-to-energy conversion

In China, during 2020, we redesigned our drainage system to separate rain water from sewage water.

### **Dedicated organization**

Our Plant in Changzhou has been certified to ISO 14001 in 2020.

# Optimized freight transport

In the US, we combine several orders on the same shipment, and we favor local suppliers for wood and tooling.

# Resource economy: Industrial gas and water

On a monthly basis for all facilities, we track consumption of all critical utilities. Continuous improvement actions are implemented in order to reduce the consumption per kilometer of tubes produced.





# **HEALTH AND SAFETY**



#### Offer a safe and secure working environment

Our goal is to make sure all our employees go home every day in good health and peace of mind.

This value was reinforced during the covid-19 pandemic. During this tough period, priority was given to employee's safety, combining strong protection barrier protocols and work organization. This resulted in no cluster development in any of our facilities over 2020. Clear health and safety rules were established and systematically applied for every Neotiss employee.

#### **Security Training**

Our goal is to allow our employees to work and grow in a safe environment. In achieving that goal, we train employees who want to become first-aid rescue workers. We also provide security training as well as training for handling hazardous goods. We offer a safe environment to prevent respiratory illnesses, and we use the SafeStart approach to involve each employee in the safety process. Every incident or accident is analyzed and communicated.

#### Cybersecurity

Industry 4.0, digitization and automation in the broadest sense, offers unprecedented opportunities to optimize internal processes and improve production. This also presents new risks that need to be understood and managed in order to exploit its full potential. In front of the growing threat, our policy reinforces protection of corporate and industrial information systems. Best cybersecurity practices are shared with a focus on travelling employees whose mobile devices could be the weak point in our network.

#### **Storage and Transportation**

Our responsibility is not only covering production but also transportation and storage of products. Heavy box handling operations are among the riskiest of our activities. We pay particular attention to any feedback including from our subcontractors. Our logistic experts ensure that best practices related to logistics, packaging and transportation are applied and in compliance with regulatory requirements at worldwide levels.





## HEALTH AND SAFETY

# Management of the covid-19 crisis

Zero Covid-19 clusters within Neotiss affiliates in 2020.



#### **Investment**

In China new protection around the Hydrogen storage area, and new smoke alarm systems.



O accidents in our Indian plant in 2020.



## **Cyber Security**

We have defined a business cyber-strategy and have a proper recovery plan in place to restore normal operations.

## **Fire Fighting**

In India, we installed new fire hydrant systems and new emergency wire pull system on all lines.

# Reinforcement of Process

In the USA, we increased the automation on some risky manual operations and on some repetitive motion operations.



## SOCIAL



#### **Diversity and skill improvement**

Diversity is at the heart of our priorities: gender equality, employment for seniors and youth are important themes for us. That is why we follow a policy of equal opportunity for all employees and applicants regardless of race, age, color, religion, gender, sexual orientation or disability.

We integrate **skill improvement** of our employees in our company's strategy. For that reason, we offer them the opportunity to benefit from professional development and further training in all our sites.

#### **Professional gender equality**

At Neotiss, we attach great importance to professional gender equality. Within the holding organization, 50% of the Vice President positions are managed by women.



#### **Employment for everyone**

We have several contracts with companies working with disabled employees, for example gardening or waste sorting.

We also believe our company should balance equally between young and senior employees.

Our size and organization is ideal to integrate and train newly-graduated employees. We have partnerships with professional high schools.

#### Special health support

In France and in the USA, the company offers health benefits allowing the staff to get access to the medical system with reduced costs. In India, we provide medical health insurance.



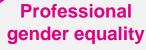


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# SOCIAL

# **Employee** saving plan

New incentive plan signed for Neotiss France in 2021.



29 women currently have a management position including three at the top level of the organization.



# Diversity

7 disabled employees in France in 2020

# Company and employees civic engagement

- Sports and gatherings
- Partner with the technical school of Montbard.

### **Trainees**

In 2020 we hired more than 40 trainees.

# Age of our employees

<40 => 47% +40 => 53% Good balance with pivotal age at 40.



## Women on Shop floor

25% at group level.

43% in China, 23% in France, 13% in the USA, 2% in India.



# ECONOMIC AND GOVERNANCE



#### **Business ethic and fight against corruption**

Neotiss believes and always acts using ethical business practices and fights against corruption. This is why gifts can only be accepted and given if they have a symbolic value and are not paid in cash.

Also forbidden is any practice that consists in offering or accepting undue retribution or granting undue advantages, directly or through third parties, to any person for the purpose of obtaining special treatment or influencing the outcome of negotiations involving the Group.

We make very clear that we do not tolerate any commercial fraud or money laundering.

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#### Offer reliable services and products

We care about customers and offer only reliable services and products with careful analysis of specifications and clear deviation statements if any.

Thanks to our many years of experience, our good quality control and our mastering of packaging rules, we are able to offer extended product guarantees. Traceability is a key element of our global quality system with high focus on raw material.

### Measure changes in employees' well-being

In our French Plant, we developed a quality-of-life-at-work questionnaire, and we hold quarterly information and exchange meetings with our employees. In our US Plant, we have good communication between employees and management.





# **ECONOMIC AND GOVERNANCE**



#### Sociallyresponsible investment (ISR) and extra financial evaluation

Environmental Policies and Programs based on our inputs and outputs

#### Responsible Purchasing policy

- We promote local suppliers at equivalent prices.
- Corporate terms & conditions created.
- Local monitoring of spending.
   Multiple Supplier Quoting Process.

#### **Ethics Charter**

Find out more about our ethics charter on www.neotiss.com



# Neotiss Organization

Neotiss SAS is the mother company of Neotiss Group, instilling main policies and ensuring assistance to its subsidiaries thanks to dedicated resources



# Product Warranties

We offer product liability over a long period adapted to concerned material

### Neotiss Organization

Neotiss is a simplified joint stock company with a capital of 21 660 986 euros

# Company governance

- A supervisory Board validates all major decisions
- A detailed delegation matrix is in place

## APPLICATIONS

#### Our fight to reduce air pollution

NOx is a key contributor to outdoor air pollution in the forms of ground level ozone and secondary fine particulate. Long-term exposure to these pollutants is linked to a range of adverse health outcomes, including disability and years of life lost.

As a fabricator of tubes for EGR and SCR, Neotiss is playing an important role in the global reduction of NOx emission in the world and is contributing to improve the air quality. In 2020 alone, Neotiss contributed to the reduction of more than 6000 Tons of NOx emissions thanks to its products.

Thanks to its glocal organization, Neotiss took advantage of its experience in China and opened a new factory in India dedicated to the automotive market. By being close to the customer, the factory contributes in the reduction of carbon footprint of each tube sold to Indian customers.

**Exhaust Gas Recirculation (EGR):** EGR is an effective strategy to control NOx emissions. The EGR reduces NOx by lowering the oxygen concentration in the combustion chamber.

**Selective Catalytic Reduction (SCR):** SCR is a means of converting NOx with the aid of a catalyst into diatomic nitrogen (N2) and water (H2O). A catalyst is added to a stream of exhaust gas. SCR systems are now the preferred method for meeting the most stringent regulations such as Tier 4 and Euro 6 diesel emission for heavy trucks, as well as for cars and light commercial vehicles.



#### **NEOTISS** provides a wide range of adapted solutions

The current fight for "carbon free" energy has generated interest in the exploitation of alternative energy sources. Thus, renewable resources such as geothermal, solar or ocean thermal energy conversion are being considered for widespread development.

Each of these technologies has needs for corrosion and/or high temperature and/or high-pressure resistant tubes. NEOTISS provides a wide range of products matching the needs of these new technologies.

#### NEOTISS believes in and supports nuclear power generation

Nuclear power plants produce no greenhouse gas emissions during operation, and over the course of its life-cycle, nuclear produces about the same amount of carbon dioxide-equivalent emissions per unit of electricity as wind and even less when compared with solar. Considering the emergency of the climate situation, it is our responsibility to support this solution with reliable products. Neotiss relies on 40 years of experience to guarantee the best technical solutions.





## **APPLICATIONS**

#### Ocean Thermal Energy conversion

OTEC is a power generation technology. A working fluid with low boiling point is vaporized using the ocean's warm surface water. The vapor expands and spins a turbine coupled to a generator to produce electricity. The vapor is then cooled by seawater that has been pumped from the deeper ocean layer. This condenses the working fluid back into a liquid so it can be reused.

#### Geothermal

Uses steam produced from reservoirs of hot water found deep below the Earth's surface to produce electricity. The steam rotates a turbine that activates a generator, which produces electricity.



#### Finned & Helix Tubes

Neotiss offers tubular solutions able to improve up to 3 times the heat exchange surface area of a tube. Using NEOTISS tubes allows reduced capital cost for new equipment, reduced retrofitting cost for existing equipment, but also space, weight and structural savings.



#### **Concentrated Solar Power**

CSP is a solar power generation technology where mirrors are used to concentrate the sun's rays in order to heat a working fluid and produce steam through heat exchangers. The steam drives a turbine and generates power.

#### **Nuclear Power**

Nuclear is a very efficient source of energy to fight climate change. with zero carbon emission. Significant investments are being launched in France

to support this market.

# EGR Cooler Gas tubes

The Exhaust Gas Recirculation cooler is a heat exchanger located in the engine compartment which functions to recycle part of the exhaust gas and re-inject it into the intake manifold of the engine.

This mixture leads to lower combustion temperatures and less oxygen excess resulting in a reduction of NOx emissions.

# **OUR VALUES**







Yes Spirit 开放的精神

Spirit 开放的神中で Be Engagement Safety First 安全学 Profitability 特殊改進 では、Rentabilité 盈利 でないがいまする。 Profitability 特殊改進 Profitability 特殊などのいでは、 Profitability ものでは、 Profitability 特殊などのいでは、 Profitability ものでは、 P





